



# DEFENSE LOGISTICS AGENCY DISTRIBUTION SMALL BUSINESS

[DLA Distribution](#) is the leading provider of global distribution support to America's military and other federal agencies, and it comprises of more than 10,000 military and civilian employees. Located in eight countries and 20 states and territories, it delivers best-value supply chain solutions including receiving, storing and issuing supplies to increase warfighter readiness.



## WHAT DOES DISTRIBUTION PROCURE?

Services		Supplies	
	Storage, Distribution, Warehousing, MHE Maintenance, and Janitorial		Materials Handling Equipment (MHE)
	Maintenance, Repair or Alteration of Real Property (Facility Repair & Minor Construction)		Containers, Packaging, and Packing Supplies (Boxes)
	Automated Data Processing & Telecommunications IT		Furniture
	Maintenance, Repair and Rebuilding of Maintenance Equipment		Office Supplies & Devices
	Professional, Administrative, and Management Support		Electric Wire, and Electrical Power & Distribution Equipment



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## WHERE TO FIND PROCUREMENT OPPORTUNITIES

The DLA Distribution sites post their opportunities on the Federal Contract Opportunities website at [SAM.gov](https://sam.gov).

Search for DLA Distribution opportunities and notices in [SAM.gov](https://sam.gov) using the following codes:

Site	Department of Defense Activity Address Code (DoDAAC)		
New Cumberland, Pennsylvania	SP3300		

Most of DLA Distribution's over-land transportation is booked using agreements executed by U.S. Transportation Command. Please contact [US TRANSCOM Small Business Office](https://www.dla.mil/SmallBusiness) for more information by calling (618) 220-5968.

## MAJOR SPEND PATTERN FISCAL YEAR (FY) 2021 (All Dollars)

Source: [SAM.gov](https://sam.gov)

NAICS Code	NAICS Description	Dollars Obligated
Grand Total DLA Distribution FY21		\$396,184,336
493110	GENERAL WAREHOUSING AND STORAGE	\$214,292,725
333922	CONVEYOR AND CONVEYING EQUIPMENT MANUFACTURING	\$76,813,942
236220	COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	\$12,317,688
337215	SHOWCASE, PARTITION, SHELVING, AND LOCKER MANUFACTURING	\$12,301,253
322211	CORRUGATED AND SOLID FIBER BOX MANUFACTURING	\$7,782,366
561210	FACILITIES SUPPORT SERVICES	\$7,387,753
334220	RADIO AND TELEVISION BROADCASTING AND WIRELESS COMMUNICATIONS EQUIPMENT MANUFACTURING	\$6,622,150
561720	JANITORIAL SERVICES	\$5,994,160
541330	ENGINEERING SERVICES	\$5,399,591
493120	REFRIGERATED WAREHOUSING AND STORAGE	\$4,467,433
541611	ADMINISTRATIVE MANAGEMENT AND GENERAL MANAGEMENT CONSULTING SERVICES	\$3,978,791
811310	COMMERCIAL AND INDUSTRIAL MACHINERY AND EQUIPMENT (EXCEPT AUTOMOTIVE AND ELECTRONIC) REPAIR AND MAINTENANCE	\$3,788,050
238210	ELECTRICAL CONTRACTORS AND OTHER WIRING INSTALLATION CONTRACTORS	\$2,988,002
322220	PAPER BAG AND COATED AND TREATED PAPER MANUFACTURING	\$2,806,160
339113	SURGICAL APPLIANCE AND SUPPLIES MANUFACTURING	\$2,769,263
561621	SECURITY SYSTEMS SERVICES (EXCEPT LOCKSMITHS)	\$2,189,095
561910	PACKAGING AND LABELING SERVICES	\$1,849,387
321920	WOOD CONTAINER AND PALLET MANUFACTURING	\$1,482,435
333924	INDUSTRIAL TRUCK, TRACTOR, TRAILER, AND STACKER MACHINERY MANUFACTURING	\$796,602
326112	PLASTICS PACKAGING FILM AND SHEET (INCLUDING LAMINATED) MANUFACTURING	\$739,383
339940	OFFICE SUPPLIES (EXCEPT PAPER) MANUFACTURING	\$692,954
484230	SPECIALIZED FREIGHT (EXCEPT USED GOODS) TRUCKING, LONG-DISTANCE	\$649,490
541620	ENVIRONMENTAL CONSULTING SERVICES	\$556,550
326111	PLASTICS BAG MANUFACTURING	\$552,864
621498	ALL OTHER OUTPATIENT CARE CENTERS	\$543,448

## DLA DISTRIBUTION SMALL BUSINESS OFFICE CONTACT INFORMATION

Email: [DLA.Distribution.OSBP@dla.mil](mailto:DLA.Distribution.OSBP@dla.mil)

## WHERE TO FIND ADDITIONAL INFORMATION & RESOURCES

Additional information and resources can be found on the DLA Small Business website at [www.dla.mil/smallbusiness](https://www.dla.mil/smallbusiness).

Review the training page at [www.dla.mil/SmallBusiness/Resources/Training](https://www.dla.mil/SmallBusiness/Resources/Training) to see videos that walk through the [vendor shipping requirements](#), the steps for [how to process customer returns for military customers](#), and a walkthrough of [consolidation and containerization requirements for vendors](#).